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Industry Relations and Representation Spring 2005 Advisor Seminar

The Investment Dealers Association of Canada will host a seminar on strategies to assist financial advisors, planners, and other sales professional build their advisory business. The seminar will be held in seven cities across Canada as detailed in the schedule below.

The seminar may be considered by Member firms as eligible for professional development Continuing Education credits.

The half-day seminar will consist of three sessions:

- 1. Building and Maintaining a Successful Wealth Management Practice Stewart Lee, LEE Training LLC, presenter
- 2. Tap the Exploding Seniors Market and Reap the Benefits of Grey Power Diane McCurdy, CFP and Certified Elder Planning Counselor, presenter
- 3. Take Away Ideas from the Day's Session Stewart Lee, LEE Training LLC, presenter

The dates and locations are as follows:

Monday April 18 th	
Wednesday April 20 th	Vancouver
Thursday April 21 st	Winnipeg
Monday April 25 th	Saint John
Tuesday April 26 th	Halifax
Wednesday April 27 th	Toronto
Thursday May 5 th	. Ottawa

For more information and online registration, visit our website at: http://www.ida.ca/Media/Events_en.asp

Kenneth A. Nason Association Secretary

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